



Subject: LA48 Printer End of Life Notice

DASCOM Americas is announcing end of production for the LA48N/LA48W printers. These printers are being replaced by our recently introduced LA2600 and LA2610 printers. The LA2600 and LA2610 printers are feature-rich, have DEC® emulation, and will generally be available with a much shorter and predictable lead time than the LA48 series of printers.

As a result of this announcement, to ensure product availability, all new orders for the LA48N or LA48W printers must be received by 7/31/14 at DASCOM. After that time any order for these units will be limited to existing on hand or incoming stock so it will be necessary for you to check with us prior to accepting an order from your customers.

Currently we have existing stock on LA48N printers and expect our next delivery of LA48W printers in the late August to mid-September time-frame. Relatively small orders for those units will

be filled in that time frame. Any large order may be subject to a 90 day lead time.

Spare parts, consumables, and service will continue to be available for the LA48 series.

For specific questions on current stock level or incoming shipment availability, please contact us at 877-434-1377 or speak with your DASCOS National Sales Manager.

Specification sheets on the LA2600 and LA2610 are available for download from <http://www.theprinterplace.com/dascom/dascom-printers.html> and pricing for the printers and associated consumables are published in your most recent price book which can be found in our Partner's Toolbox.

Thank you for your ongoing support and we remind you that we continue to offer a full line of DEC® emulation products including the LA550N/LA550W along with the LA650+ and LA800+